

# Leo Adams

I N V E S T M E N T S I N C .

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September 10<sup>th</sup>, 2012

TO WHOM IT MAY CONCERN:

**Re: Letter of recommendation for BRALEX TELECOM**

In 2005 we acquired the former Brown's Shoe factory on Sunset Boulevard in Perth to provide offices our company as well as that of two subsidiary companies. About the same time we met Greg Hallam at a Chamber of Commerce function and immediately identified him as someone we could work with in assessing and addressing our communication requirements in our new environment.

Subsequently we set out to repurpose the 50,000 square foot building into a modern Business Park. The building now houses many public service and professional offices including the Government of Canada. Every telecommunication cable to these various tenants has been provided by Bralex.

As we have acquired new tenants we have often been required to provide competitive quotes for telecommunication services. Some tenants came with their own service providers. Through these processes Bralex has demonstrated an unparalleled knowledge of the technology used in their industry and the ability to work with various architects, engineers, competitors and tenants. Their pricing has always proven to be very competitive and in the performance and execution of their work there has never been a "surprise" or billing issue.

Some seven years later we are pleased to say we are still working with Bralex. Their latest engagement is to install closed circuit monitoring inside and outside our premises.

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Bralex has demonstrated a level of commitment seldom found in today's marketplace. They are always available to consult, consider new applications and situations and review past or current results.

We have no hesitation in providing an unreserved letter of recommendation for Bralex and its owners.

Should any additional information be required please do not hesitate to contact us.

Yours Truly

LEO ADAMS INVESTMENTS INC.

A handwritten signature in cursive script, appearing to read "W. Beacham".

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Per: William Beacham  
Vice President & General Manager